

Independent Sales Representative – Job Description

About Triple Smoke Foods

Triple Smoke Foods is a Canadian spice company dedicated to natural ingredients, bold flavour, and supporting local retailers. We are Buy BC certified and rapidly expanding across Canada.

Position Overview

We are seeking experienced Independent Sales Representatives to represent Triple Smoke Foods across Canada (excluding BC and Quebec). This is a commission-based, independent contractor role with flexible hours and uncapped earning potential.

Territories Available

- Alberta
- Saskatchewan
- Manitoba
- Ontario
- New Brunswick
- Nova Scotia
- Prince Edward Island
- Newfoundland & Labrador
- Yukon
- Northwest Territories
- Nunavut

Responsibilities

- Prospect and open new retail accounts in assigned territory.
- Present products to buyers and decision-makers with professionalism.
- Build and maintain relationships with retail partners.
- Track sales activity and orders using company tools.

Requirements

- Minimum 2 years of sales experience (Consumer Packaged Goods/food industry preferred).
- Proven history of meeting or exceeding sales goals.
- Strong communication, negotiation, and closing skills.
- Self-starter with ability to work independently.
- Organized and detail-oriented.
- Valid driver's license and ability to travel locally.

Compensation

- Independent contractor role.
- Commission-based (percentage of collected invoices; exact rate outlined in agreement).
- Uncapped earning potential.

How to Apply

Send your resume and cover letter to info@triplesmokefoods.com.

Subject line must read: Sales Rep Application – [Province] – [Name]

⚠ Applications that do not follow these instructions will not be considered.